

NEW DEPARTMENTS

PHONOGRAPHS

Sold on Third Floor

BOOKS

SPORTING GOODS

Sold on Fourth Floor

CAMERAS

For the Convenience of Customers Our Stores Will Remain Open, from Now to Christmas, Until 6 P. M.

HEARN

FOURTEENTH STREET

Founded 1827

WEST OF FIFTH AVE.

Only 6 More Shopping Days to Christmas
Here Your Dollars Buy More

That Is Why

Our always busy store
has greater than ever
Christmas crowds.

That Is Why

We have just added a five-
story new building to meet
increasing business.

Following Special Values for Both Monday and Tuesday

Handkerchiefs

MEN'S LINEN HANDKERCHIEFS—block initial—half dozen in box.....**3.00**
 MEN'S IMPORTED COTTON INITIAL HANDKERCHIEFS—half dozen in ribbon tied boxes—Special.....**1.44**
 MEN'S IMPORTED COTTON HANDKERCHIEFS—with spoke stitch initial—serviceable quality—half dozen in box.....**.84**
 MEN'S SILK INITIAL HANDKERCHIEFS—large size—fine quality—Each.....**.74**
 were .74.....**.50**
 MEN'S WHITE SILK HANDKERCHIEFS—with colored woven borders—were .97.....**.57**
 MEN'S IMPORTED COTTON HANDKERCHIEFS—fine quality—hemstitching—six in box—ribbon tied.....**.97**
 WOMEN'S PLAIN LINEN HANDKERCHIEFS—were \$1.68 half dozen.....**1.20**
 WOMEN'S IMPORTED COTTON INITIAL HANDKERCHIEFS—colored woven border or white wreath initial—half dozen in Christmas box—Special.....**1.08**
 WOMEN'S SHEER LINEN HANDKERCHIEFS—dainty block initial—half dozen in box—Special.....**1.44**
 WOMEN'S HANDKERCHIEFS—remarkable assortment of hand embroidered styles—pure linen—were .97 to \$1.24 each.....**.50**
 WOMEN'S IMPORTED COTTON HANDKERCHIEFS—spoke stitch hem with hand drawn thread—soft finish—were .24.....**.17**
 WOMEN'S HANDKERCHIEFS—large assortment, including colored borders, hand-blocked prints and dainty white and colored embroidered corners—also MEN'S PLAIN CAMBRIC HANDKERCHIEFS at this price—were .14.....**.10**
 Half dozen.....**.55**
 WOMEN'S PURE LINEN HANDKERCHIEFS—white or colored—embroidered corners—were .28.....**.22**
 Half dozen.....**1.30**
 LACE BORDERED HANDKERCHIEFS—Venice, Val. or Princess lace borders—were .97 and \$1.24.....**.74**
 WOMEN'S FRENCH CREPE DE CHINE HANDKERCHIEFS—dainty shades—some are spoke stitched—others have dainty embroidered corners—were .37 and .47.....**.18**
 WOMEN'S IMPORTED HANDKERCHIEFS—Irish linen and Swiss—dainty embroidered corners—colored—gray or white embroidery, also some with Madeira embroidery—were .97 to \$2.97.....**1.00**
 BOYS' IMPORTED CAMBRIC HANDKERCHIEFS—soft finish—half dozen in box—were \$1.37.....**1.00**
 BOYS' LINEN INITIAL HANDKERCHIEFS—serviceable quality—large size—half dozen in box.....**1.50**
 BOYS' CAMBRIC HANDKERCHIEFS—soft finish—were .14.....**.10**
 CHILDREN'S HANDKERCHIEFS—white or colored, with embroidered nursery pictures or days of the week—were \$1.14.....**.97**
 CHILDREN'S HANDKERCHIEFS—with embroidered nursery pictures—were .14.....**.10**

Ribbons, Neckwear

MOIRE RIBBONS—nine-inch ribbons of handsome quality, satin-edged moire—were .38.....**.68**
 8½-INCH SATIN RIBBONS—were \$1.25.....**.95**
 6-INCH BROCADED RIBBONS—pink and blue—Special.....**.68**
 SILK BOUDOIR CAPS—Trimmed with lace and ribbon—pink, blue, lavender—each in box—were \$1.47.....**1.14**
 SWISS EMBROIDERED COLLAR AND CUFF SETS—various styles, including Peter Pan—Special, set.....**.94**

Umbrellas

A list of specials for Monday and Tuesday that makes Christmas gift choosing of the type you want accord with the limits of your purse.
 MEN'S AND WOMEN'S UNION TAFFETA UMBRELLAS—fancy trimmed handles—Special.....**6.50**
 MEN'S AND WOMEN'S GLORIA UMBRELLAS—Special.....**4.50**
 COLORED SILK UMBRELLAS—Special.....**10.57**
 COLORED SILK UMBRELLAS—Special.....**8.50**
 MEN'S WALKING STICKS.....**1.17 to 1.67**
 CHILDREN'S CANES.....**.47 to 2.97**

Ivory Tint Toilet Articles

Special Purchase
 THREE-PIECE TOILET SETS—heavy quality comb, brush and mirror, in lined box—Value \$7.96.....**5.96**
 JEWEL BOXES—were .46.....**.36**
 were .96.....**.74**
 HEAVY GLOVE STRETCHERS—were .96.....**.54**
 MANICURE SETS—were \$3.96.....**2.96**

Imported Parisian

Novelties

In the French Shop

PERFUME SETS—Jade D'or—Vendome.....**9.50**
 Air Embause—Rigaud.....**16.95**
 Assorted Perfumes.....**.30 to 26.90**
 Assorted Face Powders.....**.44 to 3.50**
 Print-Bordered Handkerchiefs—Each.....**.24 to .50**
 Theatre Caps—metallic embroideries.....**5.00**
 Beaded Perfume Pendants.....**3.50**
 Women's Leather Cigarette Cases—holders attached.....**3.95 or 6.95**
 Opera Glasses—in leather cases.....**5.45**
 Opera Glasses—with lorgnette—in case.....**5.95**
 Porcelain Inkwells—with quill pen.....**6.95**
 Perfume Vaporizers.....**1.35 to 4.50**
 Boudoir Boxes—with powder, rouge, lip stick, eyebrow pencil and beauty spots.
 French Silver Desk Sets—in velvet lined leather case—two to nine fittings.....**2.50 to 9.50**

Misses' and Children's

Underthings

MISSES' AND CHILDREN'S BLANKET OR EIDERDOWN BATH ROBES—beautiful patterns and colors—satin ribbon on cuffs, pockets and front—6 to 18 years—were \$6.43.....**4.95**
 CHILDREN'S FLANNELETTE PRINCESS SLIPS—white with pink and blue scallop—6 to 12 years.....**Special .88**
 MISSES' FLANNELETTE BILLIEBIRKE PJAMAS—drop seat—6 to 16 years—were \$2.97.....**1.97**
 CHILDREN'S NIGHTDRAWERS—with feet—1 to 10 years—were \$1.88.....**.97**
 CHILDREN'S SILK BLOOMERS—white and pink—were \$2.97.....**1.97**
 CHILDREN'S SILK PRINCESS SLIPS—V neck—trimming of lace inserting and edge—6 to 14 years—were \$5.97.....**3.75**

Aprons

DOTTED SWISS OR ORGANDIE APRONS—round or square—daintily trimmed with val. lace and ribbon.....**Special .58**
 SWISS APRONS—trimmed with val. insertion and lace—pocket and ribbon.....**Special .78**
 DOTTED SWISS OR DIMITY APRONS—more elaborately trimmed with fine val. inserts and edgings.....**Special .97**
 BLACK SATEN SKIRT APRONS—for office use.....**.97**
 BUNGALOW APRONS—gingham; unbleached muslin or figured percale—sash or belted models—black-rack finish.....**.97**
 EXTRA SIZE BUNGALOW APRONS—striped percale—belted models—were \$1.68.....**1.28**
 BAND OR BIB APRONS—gingham—with strings and pockets.....**.48**

Why Be Without Music

for Christmas

Phonographs

Brunswick, Sonora, Strand and Romance makes. New and comprehensive assortment. Guaranteed by us—Convenient terms on larger models arranged.
 PORTABLE PHONOGRAPHS—case and speaker for records.....**25.00, 29.50 and 50.00**
 TABLE MODEL.....**15.00, 19.50, 35.00 and 65.00**
 CABINET.....**55.00, 79.00, 89.00**
 100.00 to 310.00
 PERIOD MODELS.....**125.00, 225.00**
250.00 to 550.00
 We buy for cash and sell for cash except in selling phonographs

Cotton Goods

IMPORTED SCOTCH MADRAS—variety of patterns and colors—finest madras made in Scotland.....**Special, yd. .98**
 SILK MIXED MADRAS—32 inches wide—rich designs—rich lustrous—good for Christmas gifts—were \$1.14.....**.97**
 FLOWERED LAWNS—38 inches wide—pastel shades—tiny bud patterns.....**.33**
 NEW CROSSBAR DIMITIES—yard wide—small, medium and large buds—pink and white grounds.....**.38**
 SILK MIXED NOVELTIES—small and large brocade patterns—street and evening shades.....**.53**
 FOULARD DRESS SATENS—stripes, dots, figures—medium and dark grounds.....**.58**

Tops

Assortments Unusually Large

Slate Blackboards—on large easel.....**1.73**
 Large Wheelbarrows—w/ iron and strong.....**.87**
 Dolly Carpet Sweepers—for the little ones.....**.27 and .37**
 Mamma Dolls—19 inches high—unbreakable heads—fully dressed.....**3.57**
 Bell Ringer Sand Toys.....**.58**
 World Educator Games.....**.97**
 Flo-Vee Dolls—24 inches high—dressed in romper dresses in assorted colors—shoes, stockings and cap.....**2.87**
 Happy Bubble Days—complete bubble outfit with apron and pipe.....**.97**
 Large Kaleidoscopes.....**.48**
 Magic Outfits—complete sets.....**.97 to 4.50**
 Doll Carriages with Doll—when you push the carriage, dolly sits up and moves her hands.....**3.98**
 Large Assortment of Character and Undressed Dolls—value .78 to .98.....**.46**

Boys' Furnishings

Boys' Sweaters—excellent range of good colors—coat style with roll collar—sizes 28 to 34—were \$7.94 and \$8.94.....**6.85**
 Boys' Blouses and Shirts—gray and tan flannel—8 to 16 years—were \$2.94 and \$3.48.....**2.45**
 Boys' Shirts—madras and repp—collars attached or neckband—12½ to 14 neck—were \$1.48.....**1.24**

Silverware

Silver Plated Pepper and Salt Shakers—Colonial style—two in lined box—were \$1.35.....**.95**
 Sterling Silver Handle Pie Servers—Colonial style—were \$1.35.....**.90**
 Glass Syrup Jars—with removable nickel tops—were \$1.25.....**.87**
 Silver Plated Sugar Baskets—with tongs—were \$2.25.....**1.50**
 Imported Cut Glass Salt and Pepper Shakers—finely cut—were .65. None sent, each.....**.37**
 Baby's Sterling Silver Feeding Spoons.....**Special 1.18**
 Finer to 1.65
 Silver Plated Table Spoons and Dinner Forks—well-known makes—good designs—were \$2.50 half dozen.....**1.75**
 Knives to match—triple plated on finely tempered steel—half dozen.....**Special 2.45**
 Teaspoons to match—half dozen.....**Special 1.10**
 Rogers' 1881 A-1 Cheats of Silverware—26 pieces—newest designs—were \$14.95 set.....**8.95**
 Sheffield Plate Bread Trays—were \$2.95.....**1.95**
 Sterling Silver Candlesticks—wreath design—10 inches high—were \$18.95.....**Pair 10.95**
 Sterling Silver Individual Pepper and Salt Shakers—set of six—were \$4.95.....**3.75**
 Rogers' 1881 A-1 Children's Five-Piece Sets—baby cup, napkin ring, knife, fork and spoon—Grecian design—Set, special.....**3.25**
 Three-Piece Sets.....**Special 1.35**
 W. R. Rogers' Children's Five-Piece Sets.....**Special 1.05**
 Three-Piece Sets.....**Special .85**
 Glass Pepper and Salt Shakers—silver plated sets—were .35 each.....**.24**

MORNING SPECIALS

On Sale MONDAY and TUESDAY Until 1 P. M.

To prevent dealers buying, quantities restricted.

69 ct. Books for Boys.....**.54**
 Cloth bound—Rover Boys and others.....**BOOKS—THIRD FLOOR**
 24 ct. Handkerchiefs.....**.18**
 A large assortment of Irish hand-embroidered and imported Swiss handkerchiefs.....**MAIN FLOOR**
 35 ct. Men's Mercerized Hosiery.....**.21**
 Black in all sizes—assorted colors, but not in every size.....**HOSE—MAIN FLOOR**
 \$3.27 Vanity Cases.....**1.57**
 Morocco and cross-grain leather—with and without gold finished clips—mirror and case—cord handle—also sizes.....**LEATHER GOODS—MAIN FLOOR**
 48 ct. and 54 ct. Toy Metal Tea and Coffee Sets.....**.37**
 Decorated in pretty colors of figures and flowers—a large assortment for your selection.....**TOYS—FOURTH FLOOR**
 \$1.97 Tots' Dresses.....**1.17**
 Bloomer and pantie—gingham, percale and chambray.....**INFANT DRESSES—SECOND FLOOR**
 \$2.47 Flannelette Kimonos.....**1.48**
 Floral patterns—straight line—frillings of satin ribbon—sizes 36 to 44.....**HOUSE DRESSES—SECOND FLOOR**
 \$4.94 and \$5.65 Satin Petticoats.....**3.83**
 Lace trimmed—white and flesh.....**PETTICOATS—SECOND FLOOR**
 97 ct. and \$1.28 Children's Flannelette Skirts.....**.53**
 Bealoped ruffle—dainty pink and white—blue and white stripes.....**CHILDREN'S UNDERWEAR—2D FLOOR**
 30 ct. Gold Plated Rosaries.....**.20**
 RELIGIOUS ARTICLES—THIRD FLOOR.....**79.95 Men's Styewear**
 Trousters.....**5.50**
 All wool—made of suiting materials—all desirable shades for matching—stripes and check mixtures—sizes 28 to 46.....**SHOE—SECOND FLOOR**
 \$1.64 Costume Serpents.....**1.24**
 14 inch—all wool—fine twill—brown, navy, black.....**DRESS GOODS—MAIN FLOOR**
 \$3.50 and \$4.00 Men's Slippers.....**2.74**
 Viet kidkin opera slippers—broad toe last—wide web—flexible leather soles—low heels—sizes 6 to 11.....**SHOE—SECOND FLOOR**
 \$1.00 Children's Holiday Slippers.....**.73**
 Gray felt—felt soles—printed pictures on vamp—well made—sizes 8 to 12 (2 to 10 years).....**SHOE—SECOND FLOOR**
 \$1.15 Men's Domet Nightshirts.....**.76**
 Well napped—soft finish—neat colored—all sizes.....**SHOE—SECOND FLOOR**
 97 ct. Bleached Damasks.....**.64**
 60 inch—extra wearing quality.....**LINENS—MAIN FLOOR**

Stationery

JAPANESE PENCIL BOXES—lock and key—were .62.....**.54**
 CHILDREN'S DESK SETS—four pieces—blue, rose, lavender and green.....**2.27**
 BOXED STATIONERY—holly and floral designs—white and colored—were .47.....**.40**
 TWO QUIRE BOXES OF STATIONERY—two sizes—colored or white—ribbon tied in hinge cover box—were .74.....**.57**
 CRETONNE BOXED STATIONERY—24 sheets and 24 cards—with envelopes—white and colored.....**2.87**
 INITIAL STATIONERY—with envelopes—18 cards, 18 sheets—gift initial.....**.57**
 BOXED STATIONERY OR CARDS—24 sheets or 24 cards with matching envelopes—colored or white—several shapes—were .28 and .34.....**.22**

Children's Books

ELsie BOOKS.....**.94**
 CHATTERBOX.....**1.59**
 POLLYANNA.....**1.59**
 LOUISA M. ALCOFF'S BOOKS.....**1.59**
 THREE MUSKETEERS.....**.86**
 BOBBSEY TWINS.....**.52**
 BUNNY BROWN.....**.52**
 MARJORIE.....**.52**
 ZANE GREY'S BOOKS.....**.86**
 BASEBALL JOE.....**.74**
 BOY MECHANIC.....**1.74**
 WAR TRAIL.....**1.67**
 THREE BASE BENSON.....**1.67**
 HIGH BENTON and other star books.....**1.67**
 PETER RABBIT.....**.37**
 LINEN, LINETTE OR MOUNTED ON LINEN—mostly pictures for little tots.....**18 to .87**
 MAGIC DRAWING BOOKS.....**.34**
 LARGE PAINTING OUTFIT—book, paints, palette, brushes, etc.....**1.47**
 DENNIS DOLL OUTFITS.....**1.17**
 WHITE TISSUE PAPER.....**Roll 5**
 EMPTY CHRISTMAS BOXES.....**5 to .50**
 TINSEL OR RIBBONZINE.....**Spool 9**

Hosiery, Globe Silk Underwear

WOMEN'S SILK HOSE—full fashioned—mercerized tops and soles—black, brown—were \$1.97.....**1.60**
 WOMEN'S ALL SILK HOSE—black, Russia, cordovan—full fashioned—were \$3.47.....**2.40**
 WOMEN'S EXTRA SIZE SILK HOSE—full fashioned—black, cordovan—were \$2.47.....**2.00**
 MEN'S SILK HOSE—black, cordovan, navy, Palm Beach—were .68.....**.44**
 MEN'S SILK HOSE—various combinations of colors—were \$1.84.....**.60**
 MEN'S WOOL GOLF HOSE—assortment of colors—were \$2.00.....**1.50**
 WOMEN'S SILK AND WOOL HOSE—dropspitch—most of the wanted colors—were \$2.97.....**2.25**
 WOMEN'S DROPSITCH CLOCKED SILK AND WOOL HOSE—were \$3.84.....**2.87**
 BOYS' RIBBED HOSE—fine quality—sizes 10 to 18 years—were \$1.45.....**.97**
 MISSIE'S MERCERIZED DERBY RIBBED HOSE—cordovan or white—value .60.....**.35**
 8 for.....**1.00**
 Glove Silk Vests, Bloomers, Envelope Chemises and Camisoles—lace trimmed or tailored—lovely Christmas Gifts at attractive prices.

Suits and Overcoats

For Boys and Young Men

BOYS' MACKINAWs—heavy all wool overplaid, in gray, brown, maroon and heather mixtures—sizes 8 to 17 years—were \$8.74 and \$10.50.....**6.50**
 BOYS' MACKINAWs—sturdy models of heavy all wool sport cloth—yoke and inverted plait or plain back—shawl or convertible collars—8 to 18 years—were \$14.50.....**10.50**
 BOYS' OVERCOATS—medium Oxford gray, brown and olive—plain linings—patch and muf pockets—full belts—sizes 9 to 18 years—were \$12.60.....**9.50**
 BOYS' SHEEPSKIN-LINED COATS—tan and olive—with large beaverette collars—double-breasted—all around belt—10 to 18 years—were \$16.50.....**7.50**
 BOYS' OVERCOATS—all wool—sizes 8 to 18 years—were \$14.50, \$16.50, \$18.50.....**11.50**
 BOYS' OVERCOATS—all wool overcoatings—11 to 18 years—were \$19.50.....**16.50**
 were \$16.50.....**13.50**
 YOUNG MEN'S OVERCOATS—fine heavy heather overcoatings—full and half belted—raglan and set-in sleeves—sizes 32 to 38—were \$37.50 to \$39.50.....**29.50**
 Last Year's Price Was \$52.50
 YOUNG MEN'S TWO TROUSER SUITS—finest all wool fabrics—single and double breasted models—sizes 32 to 38—value \$27.50 to \$34.50.....**24.50**

125 TABLES OF GIFT GOODS

on Main Floor alone—in addition to great Christmas stocks displayed throughout store, and to the Gift Shop, on Fourth Floor, with its fascinating collection of imported and domestic novelties.

Gift Furs

BLACK LYNX SCARFS—handsome pelts—were \$69.75.....**45.50**
 SKUNK NECKPIECES—deep shawl collars and novelty pieces—one of a kind—were \$125.00.....**85.00**
 SKUNK MUFFS.....**Special 44.50**
 BLACK FOX SCARFS—fine quality—were \$64.73.....**49.75**
 HUDSON SEAL SHAWL COLLARS (dyed, muskrat)—large size—were \$49.75.....**35.50**
 MUFFS TO MATCH—melon and cantelon shape—were \$35.73.....**27.50**
 CHILDREN'S FUR SETS.....**2.95 to 5.75**
 CHILDREN'S MUFFS.....**3.50 to 15.50**
 MISSIE'S FUR SETS.....**11.50 to 19.50**

Toilet Needs

FOR HIM

BAY RUM—in attractive gift bottle—Special.....**.23**
 NICKEL SHAVING STANDS—very large mirror, cup and brush—were \$6.96.....**5.96**
 EBONOID MILITARY BRUSHES—were \$2.96.....**2.28**
 DULL FINISH RUBBER COMBS—coarse and fine—color to match above brushes.....**.46**
 LOONEN'S PARISIAN IVORY FINISH THREE-PIECE TOILET SETS—comb, brush and mirror in brown Canton flannel case—were \$15.74.....**12.96**
 were \$18.74.....**16.96**
 were \$17.64.....**15.96**
 were \$20.23 and \$20.96.....**18.96**

Housedresses, Negligees and Blouses

GINGHAM HOUSE DRESSES—plain colors, checks, stripes and plaids—sizes 36 to 46—Special.....**2.94**
 FLANNELETTE KIMONOS—attractive floral pattern—straight line or elastic belt models—frillings of satin ribbon—sizes 36 to 46—were \$3.47.....**2.77**
 BREAKFAST COATS OF EMBOSSED CORDUROY—lined throughout with matching silk mull—were \$6.94.....**5.50**
 NEGLIGES—crepe back satin combined with georgette or georgette combined with lace—several exquisite models—were \$18.94.....**15.00**
 NEGLIGES AND BREAKFAST COATS—crepe de chine and changeable satin—light, medium and darker shades—were \$11.94.....**9.75**
 EXTRA SIZE BOX LOOM CREPE NEGLIGES—shirred back and front—wide satin bandings on sleeves and front—rose, copen, wistaria and pink—were \$6.50.....**5.75**
 HAND MADE VOILE BLOUSES—beautifully styled with real lace, drawn work and French knots—several models—were \$8.94.....**5.45**

Underthings

NAINSOOK PETTICOATS—deep flounce of embroidery, with wide heading, drawn with ribbon—another style with flounce of dotted Swiss—were \$1.23.....**.97**
 BATISTE ENVELOPE CHEMISES—pink and white—elaborate styles, with lace, embroidered medallions, shirring and wide and narrow ribbon trimmings—were \$1.28.....**.97**
 BATISTE ENVELOPE CHEMISES—fine quality—trimmed front and back, with lace and embroidery—ribbon or built up shoulders—were \$1.68.....**1.48**
 BATISTE STEP-IN CHEMISES—Entire yoke of lace and medallions—wide flare drawer—were \$2.23.....**1.97**
 BATISTE NIGHTDRESSES—fine—with yoke of georgette medallions and lace—were \$2.28.....**1.97**
 EXTRA SIZE NAINSOOK PETTICOATS—wide flounce of embroidery or lace inserting—several attractive models—were \$1.97.....**1.78**
 EXTRA SIZE STEP-IN CHEMISES—nainsook—with shadow lace yokes drawn with ribbon—were \$3.48.....**2.97**
 EXTRA SIZE NAINSOOK COMBINATIONS—trimmed back and front with lace and embroidery—were \$2.97.....**2.74**
 EXTRA SIZE NIGHTDRESSES—flesh or white nainsook yokes of shadow lace—some sleeveless models included—were \$2.97.....**2.68**

Cameras

Sporting Goods

EASTMAN BOXED BROWNIE KODAKS—No. 2—were \$2.50.....**1.95**
 EASTMAN FOLDING KODAKS.....**7.50 to 26.00**
 BOXING GLOVES—well known make—fine leather, hand padded, with padded wrist and palm lacing. In sets of four gloves—very specially priced—8-ounce—were \$10.00.....**4.95**
 10-ounce—were \$14.00.....**7.50**